

MDRT 2015 Annual Meeting New Orleans



LIFE INVESTMENTS HEALTH CORPORATE PROPERTIES ADVICE

MDRT BUY IN OPTION – NEW ORLEANS 2015

Sales is pleased to announce that we will once again support those financial advisers that wish to attend MDRT 2015 with the costs of the trip through an advance against the AQC bonus that is paid in July 2015, provided that the bonus that accrues is enough to cover the costs of the trip.

Please note that you need to have a monthly AQC bonus of R2 900 to cover the cost of the trip to MDRT.

What are the Terms and Conditions of this offer?

As a financial adviser you need to qualify to attend MDRT. The qualification criteria are included below.

Qualifying Member	Top of the Table	Court of the Table
R248 400*	R745 200	R1 490 400

**An adviser can qualify at R124 200 if joining under the supervision of another adviser.*

You will need to become a member of MDRT and pay the membership fees as well as the attendance fees as per the table below.

MDRT	\$550
Court of the Table	\$600
Top of the Table	\$1100
Conference attendance fees paid in addition to the membership fees above	\$695

Hotel accommodation costs

We will book and pay in advance for the hotel accommodation for all buy in attendees. To do this we will need you to provide details of your travel arrangements so that we can secure the correct dates. The cost of the accommodation will be recovered through the AQC bonus.

Accommodation will be booked at the Marriott Courtyard Hotel.

5 Nights Accommodation on a per person sharing basis, bed and breakfast

R 5 952

5 Nights Accommodation on a single basis, bed and breakfast

R11 705

Price is based on a current exchange rate of R11.70 to one dollar.

Air flights

We have received feedback from a number of attendees in the past that being part of the group flight booking arrangement is at a premium as opposed to selecting, booking and paying for a flight individually. This is correct as group bookings allow us to book, secure and change flight arrangements without having the details of the passenger at the time of booking. We have, however, taken note of this and wish to encourage as many advisers as possible to attend the conference in the most affordable way. This year we will not do a group booking for advisers that wish to buy into MDRT.

So how will this work?

You must book and pay for your flight. This will allow you to book the flight of your choice according to your budget. If this puts you under financial strain and you have sufficient funds that will accrue to you as part of the ACR bonus payment, we will advance you the amount of your flight costs against this payment. Please note that this is for the adviser only and will not cover the cost of a spouse. We will also need proof that you are attending MDRT.

Conference Itinerary

- Depart Johannesburg on Friday 12 June, 2015
- Arrive New Orleans on Saturday 13 June, 2015
- Sunday 14 June 2015: at leisure
- Sunday 14 June 2015: attendees to register for the MDRT conference
- 15, 16 and 17 June: MDRT conference

Additional costs to consider

In addition to the above costs, you will need to have travel insurance. This can be arranged for you at a cost of R296. You will also need a US visa, the cost of which is \$160 (at the exchange rate provided above, this equates to R1 872).

You will also need to factor in transfer costs from the airport to the hotel.

The Marriot Courtyard hotel is only 500 meters away from the conference venue so no transport costs will be incurred.